

SUMMER STREET

CAPITAL PARTNERS

Summer Street Capital Partners, LLC® founded in 1999, is focused on investing in lower middle market companies in the environmental and business services sectors. With more than 20 years of experience, we partner with entrepreneurs to build vertically-integrated companies in the solid waste and medical waste industries.

Summer Street invests alongside talented leaders who share our core values and commitment to building great organizations. Our network of executives, operators, and resources contribute substantive industry and market knowledge to our partnerships. Long-term relationships form the basis of our approach to investing, building organizations and creating sustainable value for our stakeholders.

Active Areas of Focus

Environmental Services

- Solid waste collection & post-collection
- Medical waste collection & disposal
- Recycling
- Industrial waste
- Waste water treatment
- Medical waste

Business & Industrial Services

- Route-based services
- Facility maintenance
- Back-office support services

Niche Manufacturing

- Manufactured products related to environmental services
- Specialty manufacturing

Investment Preferences

Segments

- Solid waste collection & post-collection
- Recycling
- Industrial waste
- Waste water treatment
- Medical waste
- Manufacturers of products & equipment within the environmental services sector
- Route-based business services

Financial

- Revenue greater than \$10 million
- No size requirements for add-on acquisitions

Geography

- U.S. and Canada

Typical Transaction Scenarios

Buyouts / management buyouts

- Family business
- Corporate divestitures

Growth investments

- Non-control equity financing
- Acquisitions & market consolidations
- Organic expansion

Recapitalizations

- Personal liquidity / Estate planning
- Asset diversification

Ownership transitions

- Generational transitions
- Public to private

Representative Investments



Solid waste collection, disposal and recycling

Southeast Florida based provider of solid waste disposal and recycling services to homeowners, contractors, and commercial properties.

Seeking add-on acquisitions.

Acquisition and growth financing

ACTIVE INVESTMENT



Solid waste collection, disposal and recycling

Provider of solid waste management services to residential and commercial customers throughout the state of Texas, including the Dallas-Fort Worth metroplex, Houston, San Antonio, and Austin.

Seeking add-on acquisitions.

Buyout, acquisition and growth financing

ACTIVE INVESTMENT



Solid waste collection, disposal and recycling

Provider of solid waste collection, transportation and disposal services for residential and commercial customers in the Northeast.

Seeking add-on acquisitions.

Management buyout from corporate parent

ACTIVE INVESTMENT



Solid waste collection, disposal and recycling

Leading, vertically-integrated solid waste and recycling company in New York and New Jersey.

Seeking add-on acquisitions.

Buyout, acquisition and growth financing

ACTIVE INVESTMENT



Solid waste collection, disposal and recycling

Leading independent solid waste collection, disposal and recycling company in the Mid-Atlantic

Management buyout from corporate parent

EXITED INVESTMENT



Medical waste transportation, disposal and consulting services

Provider of regulatory compliant medical waste transport, disposal and consulting services.

Seeking add-on acquisitions.

Buyout and acquisition financing

EXITED INVESTMENT

Our Investment Team

Brian D'Amico, Managing Partner
Jennifer Chalmers Balbach, Partner
Michael Petri, Partner
John Collins, Partner
Christian Gorino, Partner
Aleks Spellman, Senior Associate

Industry Members



Real People.
Trusted Partners.